

**TRANSCRIPT**

**Academic year 2016 - 2017  
First year of study**

| Course Module Code | Course Module Title (French)                     | Course Module Title                          | ECTS Credits | Grade ( out of 20) | ECTS Credits awarded |
|--------------------|--------------------------------------------------|----------------------------------------------|--------------|--------------------|----------------------|
| ROUV0110           | FIVE (semaine d'intégration)                     | FIVE (integration week)                      | 2            | 12,2               | 2                    |
| RDRT0101           | Introduction au Droit                            | Introduction to Law                          | 2            | 13                 | 2                    |
| RFIN0101           | Introduction à la comptabilité générale          | Introduction to financial accounting         | 2            | 14                 | 2                    |
| RMKG0107           | Marketing 1 - Analyse et Stratégie               | Marketing 1 - Analysis and Strategy          | 3            | 13,2               | 3                    |
| RL1B0103           | Anglais LV1 et Théâtre                           | English Courses and Theater                  | 3            | 12,7               | 3                    |
| RL20101            | Espagnol LV2                                     | Spanish LV2                                  | 2            | 15,1               | 2                    |
| RMKG0106           | Vente et démarche commerciale                    | Sales and marketing approach                 | 2            | 13,7               | 2                    |
| RCUG0101           | Communication écrite professionnelle             | Professional written communication           | 1            | 13,3               | 1                    |
| RECO0103           | Techniques quantitatives appliquées à la finance | Quantitative techniques applied to financial | 2            | 15,1               | 2                    |
| RECO0107           | Contemporary Economic Issues                     | Contemporary Economic Issues                 | 1            | 13,5               | 1                    |
| RSTG0101           | Recherche de stage                               | Internship search                            | 2            | 14,1               | 2                    |
| RSTG0104           | Réalisation du stage                             | Internship                                   | 4            | 19,5               | 4                    |
| RSTG0105           | Rapport de stage                                 | Internship Report                            | 4            | 16,5               | 4                    |
| RMKG0212           | Marketing 2 - Outils                             | Marketing 2 - Tools                          | 3            | 11,2               | 3                    |
| RECO0204           | Culture économique                               | Economic culture                             | 3            | 13,6               | 3                    |
| RDRT0205           | Droit commercial                                 | Commercial law                               | 2            | 15,4               | 2                    |
| RFIN0201           | Comptabilité générale                            | General accounting                           | 2            | 15,9               | 2                    |
| RFIN0203           | Comptabilité de gestion                          | Management accounting                        | 2            | 12,5               | 2                    |
| RCUG0203           | Rhétorique                                       | Rhetoric                                     | 1            | 15,4               | 1                    |
| RMKG0215           | Communication                                    | Communication                                | 1            | 12,1               | 1                    |
| ROUVZZ30           | IPAG XTREM                                       | IPAG XTREM                                   | 1            | 0                  | 0                    |
| RL1B0201           | Anglais LV1                                      | English Courses                              | 3            | 12,4               | 3                    |
| RL20201            | Espagnol LV2                                     | Spanish LV2                                  | 2            | 11,5               | 2                    |
| RMKG0205           | Concours de vente                                | Sales contests                               | 3            | 16                 | 3                    |
| ROUT0203           | Statistiques appliquées et Excel                 | Applied statistics and Excel                 | 4            | 14,1               | 4                    |
| ROUV0210           | Grands repères de l'histoire                     | Great landmarks of history                   | 2            | 13,4               | 2                    |
| RL30203            | Chinois LV3                                      | Chinese LV3                                  | 1            | 17,7               | 1                    |
|                    |                                                  | <b>Credits total</b>                         | <b>60</b>    |                    | <b>59</b>            |
|                    |                                                  | <b>Average grade</b>                         |              | <b>14,03</b>       |                      |

**Academic year 2017 - 2018**  
**Second year of study**

| Course Module Code   | Course Module Title (French)                      | Course Module Title                                    | ECTS Credits | Grade ( out of 20) | ECTS Credits awarded |
|----------------------|---------------------------------------------------|--------------------------------------------------------|--------------|--------------------|----------------------|
| RFIN0302             | Analyse financière                                | Financial Analysis                                     | 3            | 13,8               | 3                    |
| RMKG0304             | Etude de marché et traitement de l'information    | Market research and information processing             | 3            | 14,4               | 3                    |
| RLOG0305             | Business Operations                               | Business Operations                                    | 3            | 15,6               | 3                    |
| RGRH0302             | Introduction to organizations                     | Introduction to organizations                          | 2            | 13,2               | 2                    |
| RDRT0301             | Droit des affaires                                | Business Law                                           | 2            | 14,5               | 2                    |
| RECO0303             | Statistiques et techniques de prévision           | Statistical and forecasting techniques                 | 3            | 14,6               | 3                    |
| RECO0302             | Microéconomie                                     | Microeconomics                                         | 2            | 16,6               | 2                    |
| RCUG0301             | Grands repères Géographiques & géopolitiques      | Geographical and geopolitical major landmarks          | 2            | 14,5               | 2                    |
| RLOG0306             | Outils informatiques                              | IT Tools                                               | 3            | 17,2               | 3                    |
| RL1B0301             | Anglais                                           | English Courses                                        | 3            | 13,4               | 3                    |
| RL20301              | Espagnol LV2                                      | Spanish LV2                                            | 2            | 16,4               | 2                    |
| RL3C0301             | Chinois LV3                                       | Chinese LV3                                            | 2            | 18,4               | 2                    |
| RSTG0401             | Projet professionnel/Suivi international          | Internship in management / project tracking (10 weeks) | 10           | 13,9               | 10                   |
| RCPT0401             | Contrôle de gestion/ Plannification budgétaire    | Controlling and profitability analysis                 | 2            | 13,6               | 2                    |
| RMKG0403             | Marketing Innovation                              | Marketing Innovation                                   | 2            | 10,5               | 2                    |
| RGRH0401             | Gestion des ressources humaines                   | Human Resource Management                              | 2            | 6,5                | 0                    |
| RECO0404             | Outils d'aide à la décision                       | Tools for decision support                             | 2            | 11,2               | 2                    |
| RDRT0403             | Fiscalité                                         | Taxation                                               | 2            | 13,5               | 2                    |
| RLOG0401             | International Trade                               | International Trade                                    | 1            | 14                 | 1                    |
| RCUG0401             | Political Sciences                                | Political Sciences                                     | 1            | 11,5               | 1                    |
| RECO0402             | Enjeux socio-économiques et développement durable | Socio-economic issues and sustainable d                | 2            | 13                 | 2                    |
| RSIM0401             | Business Game                                     | Business Game                                          | 1            | 14,1               | 1                    |
| RL1B0401             | Anglais                                           | English Courses                                        | 2            | 14,2               | 2                    |
| RL20401              | Espagnol LV2                                      | Spanish LV2                                            | 1            | 14,6               | 1                    |
| RL3C0401             | Chinois LV3                                       | Chinese LV3                                            | 1            | 17,7               | 1                    |
| ROUV0407             | Projet associatif                                 | Association project                                    | 2            | 16,5               | 2                    |
| <b>Credits total</b> |                                                   |                                                        | <b>61</b>    |                    | <b>59</b>            |
| <b>Average grade</b> |                                                   |                                                        |              | <b>14,15</b>       |                      |